

## Mark Wilson

Founder of Waymark Financial Limited

*Mark's experience is very much based on his life experiences.  
The highlights are as follows:*

### Army Career

- Joined the Army at 16 in 1983 as an apprentice
- Transferred to Royal Army Ordnance Corps in 1985 as a logistics expert rising to rank of Lance Corporal. Represented his regiment in boxing and rugby
- Next step would have been a commission but decided to leave the Regular Army in 1988
- Remained in the Territorial Army until 1997
- Took a year out to travel - a gap year

### Financial Services Career

- Joined MI Group as a trainee Tied Agent in 1989 progressing to manager
- Joined Inter-Alliance Group in 2000 as an Independent Financial Advisor
- Established Waymark Financial Limited in July 2011
- Attained Diploma status in Financial Advice for general advice and qualified to give specialist pensions advice (G60, CF9, J04, JO5)

### Other Financial Interests

- Set up on-line execution only pension consolidation service
- Acting as a business angel, raising capital and in some cases investing
- Networking - e.g. a client was looking for a non-exec, introduced him to another client who was an expert in his company's field

### Life Outside of Financial Services

- Mountaineering and skiing
- Food and wine
- Horse racing
- Military history
- Charity fundraising for underprivileged children



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